Tintri Cares
Program Overview

Sharing the Beating Heart of Our Business

The challenges facing today's world are truly unprecedented. Social, political, environmental and pandemic-driven disruptions have resulted in economic pressures not seen in generations – in terms of both scale and depth. It's not just the sheer number of individuals and organizations that are experiencing difficult financial conditions; it's that these conditions have deteriorated sharply and more rapidly than at any time in history.

Tintri remains optimistic about the long-term future of the global economy, but the short-to-medium term remains uncertain. Many organizations will survive the upheaval. Some will not. Others are on the cusp and, like many individuals, they need help to stabilize their financial situation long enough to weather the turbulence. Tintri Cares is a new program focused on helping such customers, especially given insufficient or uncertain fiscal stimulus policies.

Tintri Cares Background

Besides our technology, a truly unique aspect of Tintri is our culture. There's a cohesion and integrity that's increasingly rare among today's technology companies. The brilliance of our storage innovations is complemented by the old-fashioned sincerity of our customer account teams. This attitude reflects a strong belief that Tintri Intelligent Infrastructure solutions can have a positive impact in the world – and if we can do our part to help organizations do good things, then everybody wins. But organizations can't do anything until they maintain or regain stability.

Tintri Cares Program Purpose and Target Audience

The mission of the Tintri Cares program is to offer an Intelligent Infrastructure solution comprising the right combination of components, at an affordable price-point, with lenient financing options that help enable our most vulnerable customers to continue operations. Many such organizations rely on grants that are subject to variable macroeconomic financial conditions or constrained by time-sensitive budgets that must be spent within a fixed period.

This includes:

- State and local governments
- Higher educational institutions
- Not-for-profit organizations
- Entities facing challenging financial constraints

Tintri Cares Program Components

The components of the Tintri Cares Program are bundled into a portfolio of Tintri Care Packages. The initial set of packages is based on the Tintri IntelliFlash and Tintri VMstore platform and includes the following:

- Tintri IntelliFlash or VMstore storage system (one or more)
- Tintri IntelliFlash expansion shelf (not included with all packages)
- Remote installation
- Three years of Tintri Premium Support
- 0% financing (for qualified customers)

Choose from one of three Tintri Care Packages based on your workload and organizational requirements:

1. Economics
2. Scalability
3. Performance

Tintri
Intelligent Infrastructure

Tintri Cares Portfolio

Tintri Economy Care Packages

Ideal for organizations and workloads that are likely to experience steady growth and require solid performance. If cost-optimization is your main requirement, then this is the solution for you.

IntelliFlash Economy Package

The IntelliFlash T4200 is an entry-level hybrid flash system that accommodates both SSD and HDD media in the same system for balanced performance and cost-efficiency.

- 1 x IntelliFlash T4200 system
- Effective capacity: up to 125 TB[1]
- IOPS: ~ 72,000[2]

VMstore Economy Package

The VMstore EC6000 is an all-flash platform that uniquely optimizes virtualized environments with auto-balanced scalability and performance and cost-effective drive-level expansion. The EC6030 is an excellent entry-level system.

- 1 x VMstore EC6030 system
- Effective capacity: up to 81 TB[1]
- Max. # of VMs: 750[3]

Tintri Scalability Care Packages

Ideal for organizations and workloads that are expected to experience potentially accelerated data growth and require solid performance. If storage capacity is your main requirement, then this is the solution for you.

IntelliFlash Scalability Package

The IntelliFlash T4700 is a midrange all-flash system that offers expansion shelves to deliver excellent scalability. This package comes with one expansion shelf.

- 1 x IntelliFlash T4700 system
- 1 x HE-50 expansion shelf
- Effective capacity: up to 191 TB[1]
- IOPS: ~ 200,000[2]

VMstore Scalability Package

The VMstore EC6055 is a powerful all-flash midrange system which provides all of the EC6000 platform advantages.

- 1 x VMstore EC6055 system
- Effective capacity: up to 322 TB[1]
- Max. # of VMs: 2,500[3]

Tintri Performance Care Packages

Ideal for organizations and workloads that require high throughput and low latency for critical applications. If storage performance is your main requirement, then this is the solution for you.

IntelliFlash Performance Package

The IntelliFlash HD2040 is a high-density all-flash system that offers outstanding performance as well as excellent dense flash capacity.

- 1 x IntelliFlash HD2040-100 system
- Effective capacity: up to 265 TB[1]
- IOPS: ~ 200,000[2]

VMstore Performance Package

The VMstore EC6075 all-flash system provides all the benefits of the EC6055, with double the capacity and a significant step up in performance to accommodate thousands of additional VMs.

- 1 x VMstore EC6075 system
- Effective capacity: up to 645 TB[1]
- Max. # of VMs: 5,000[3]

For more information, please visit Tintri.com/Tintri-Cares

[1]IntelliFlash capacity figures are based on a 4:1 data reduction ratio. VMstore capacity figures are based on a 5:1 data reduction ratio.
[2]IntelliFlash IOPS figures are based on an 80/20 read/write ratio and 8k block size.
[3]Maximum number of VMs will vary based on workload performance characteristics.

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